

Success Story of Brent Phinney

Windsor Eye Care & Vision Center, P.C.



“We moved to the Windsor area in December after selling an optometry clinic in Spokane, WA. After researching many communities in Northern Colorado, we decided that Windsor was where we wanted to pursue opening a new optometry clinic and optical.

While we are familiar with business plans and the necessary equipment and capital needed to operate an optometry clinic, we were unfamiliar with financing this venture and the different financing options available. We were also unfamiliar with how to contact the appropriate people in the lending industry.

After approaching several banks with limited success, it was recommended that we meet with Dick Pickett of the Small Business Development Center. Mr. Pickett and the SBDC proved to be a very helpful resource. Within a week we had met with multiple banks and had verbal commitments from several banks to finance our project.

On June 16th we closed on a loan with BBVA Compass Bank and closed on a building located on Main Street in Windsor. We are now currently in the process of renovating and remodeling the property and hope to be open at the beginning of December. Mr. Pickett and the SBDC are also going to be helping to advise us on our initial marketing plan as well as refining our business plan.”

Windsor Eye Care & Vision Center, P.C. is scheduled to open in December 2009 at 515 Main Street in Windsor, Colorado. The office will provide optometry and optimal services, glass and contact lenses as well as eye disease diagnosis and management. Brent Phinney, President, is a highly trained and experienced family eye doctor from the Spokane, Washington area. While maintaining a comprehensive practice, he emphasizes on primary eye care and the medical treatment of eye disease.